FIRON

M. FIRON & CO. ADVOCATES

REAL ESTATE FINANCE

M. Firon & Co. is one of Israel's leading law firms in real estate and in the real estate finance sectors. Over the years the Firm led the largest, most diverse and complex real estate financing deals in the Israeli economy.

The financing team in the Firm's Real Estate, Infrastructures and Project Finance Department has deep knowledge and experience in representing and providing full comprehensive service in financing deals, both on behalf of the financing entity and on behalf of the developer and lender.

The Department's lawyers have special expertise in all the legal elements involved in real estate financing transactions, and have gained major acknowledgments by representing the leading financing entities: banks, institutional entities, investment funds, private financing bodies, by advising on all aspects of project financing in the capital market e.g. through issuance of bonds relating to the project's assets in the form of a dedicated trust deed (collaborating with the Firm's Securities & Capital Markets' Department).

The Department also represents many of Israel's leading developers and construction contractors in the financing of both residential and income-producing real estate projects. This experience and in-depth acquaintance with all aspects of real estate, including planning and construction, real estate taxation, real estate sales' law and more, provides the firm's lawyers broad and thorough perspectives on all elements of a real estate transaction and enables them to be prepared for all scenarios.

The Firm's clients in the field of real estate financing include the leading and largest Israeli and international banks, financial institutions and insurance companies, investment funds, public companies, private entities and various partnerships. Acknowledging the Firm's unique expertise and experience, the Firm was called to advise the State of Israel's Ministry of Finance, in formulating a solution for providing State guarantees to banks for mortgages as part of the national «Buyers' Fixed Price Program». The Firm also represents 'Apartment for Rent – the Governmental Company for Housing and Rental Ltd.' in extending financial aid to about 30 residential rental projects around the country. The Firm handles transactions in this sector in all of its offices in Israel and Europe.

The team's legal expertise and significant in-depth experience in banking and finance, combined with its outstanding abilities in areas interfacing with real estate, infrastructure and project financing, such as mergers and acquisitions, antitrust, receiverships, liquidations and insolvency, provide the firm a competitive advantage and unique strength in supporting and providing clients with legal advice engulfing all legal and business aspects involved.

COMPREHENSIVE AND FULL SERVICE INCLUDES:

- Advice on the structure of the real estate financing transaction;
- Legal advice on letters of intent summarizing the terms of the deal transaction;
- Drawing up financing agreements;
- Conducting negotiations;
- Conducting due diligence on assets serving as guarantees;
- Examining the feasibility of guarantees and finding creative solutions as required;
- Registering liens;
- Providing professional and comprehensive legal opinions;
- Legal advice for developers on real estate sales' law (apartments) (ensuring investments of buyers);
- Providing comprehensive legal support for public offerings by real estate financing companies through offerings/bonds for the project.

BUILT ON TRADITION.

DRIVEN BY INNOVATION.

"The Firon team is one of the best in the country in terms of depth, professionalism, international experience and business orientation."

THE LEGAL 500

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